



Global Cloud Connectivity Solution for Data Centers

Challenge

Cloud computing has become more prevalent as enterprises move data and applications to secure, controlled environments. Many enterprises are choosing to diversify their cloud services by working with multiple cloud providers for a wide range of "as a service" options to provide resilience.

- According to the 2018 "State of the Cloud" report from RightScale, enterprises using the public cloud are using 2.7 public clouds on average.
- As enterprises expand and scale their cloud strategies, high-performance connections to various cloud service providers are increasingly important.

Solution

CloudLink is a direct and secure connection to major cloud service providers including Amazon Web Services, Microsoft Azure, Salesforce, and Google Cloud Platform. CloudLink offers both shared and dedicated models, multiple transport protocol options including waves, Ethernet, & IP VPN, and speeds between 50M and 100G with connectivity to 300+ global on-ramps.

CloudLink is a cloud connectivity solution data centers can whitelabel and sell to their end customers in order to increase client retention, expand their current network, and diversify their product portfolio.



Testimonials

"Responding to our clients' evolving, multi-dimensional needs, this agreement is a significant step toward expanding the menu of connectivity options for our data centers and cloud pods, as we continue enhancing our market-leading, edge-infrastructure solutions."

TERRY MORRISON

CHIEF TECHNOLOGY OFFICER



"Customers have different requirements when it comes to hosting workloads in the cloud. Cyxtera's data center customers will be able to select CloudLink connectivity options to meet their business needs."

MITCH FONSECA

VICE PRESIDENT OF INTEGRATED OPERATIONS, DATA CENTER SERVICES



Why CloudLink for Data Centers

Retain Your Clients



- Offer your clients a public cloud connection from within your own walls
- As an expert, guide clients to a multi-cloud, hybrid strategy
- Strengthen client relationships by offering new, valuable products

Expand Your Network



- Offer clients a direct connection to over 50+ cloud service providers from your data center locations
- Act as an on-ramp to AWS, Azure, and GCP
- Expand your reach beyond physical data center locations to include public cloud connections

Diversify Your Portfolio



- Bring the public cloud directly to your data center locations
- Bundle data center services with public cloud connections
- Deepen your position as a trusted infrastructure and connectivity partner

Testimonials

"Compliance is a big concern for a lot of our clients, so giving them a secure option to connect to the public cloud—without compromising on speed and bandwidth capabilities—is vital to their success. Partnering with Zayo helped us fulfill those needs, and we couldn't be happier with the outcome."

MARC PADOVANI

SENIOR DIRECTOR, MANAGED CLOUD SERVICES PRODUCT MANAGEMENT

HOSTWAY
THE TRUSTED CLOUD

The combination of cloud, colo, and connectivity is vital to a reliable IT infrastructure ecosystem. CloudLink enriches the zColo platform with a multitude of options to connect to public cloud providers with ease.

MARCUS ANDERSON

VICE PRESIDENT OF PRODUCT MANAGEMENT

zColo by zayo