Extreme
Customer-Driven Networking

Highlights

- Offers opex, as-a-service budget availability
- Provides on-demand upgradability
- Enables limitless scalability
- Facilitates predictable payment schedules
- Aligns costs with consumption

Extreme Network Subscription

Define the Future with On-Demand Network Acquisition

Today's IT managers are expected to deploy network solutions that provide full functionality and security into the next decade, yet traditional purchase models lack the flexibility to adapt on demand. Most organizations are finding it increasingly difficult to forecast future requirements for items such as demand, compliance requirements, data center growth and/or consolidation, big data, BYOD initiatives, security and remote access.

To remain competitive, organizations need a way to invest in critical IT infrastructure that offers end-to-end flexibility while protecting valuable capital. Extreme Network Subscription enables organizations to address their ever-changing needs with an easy-to-use opex as-a-service acquisition model.

On-Premise Networks with As-A-Service Agility

Business priorities are constantly in flux. Over half of IT managers have found that their business's strategy has changed frequently in the last few years. Term commitments and depreciation cycles leave data centers struggling to react to these changes. To help organizations keep pace, Extreme Network Subscription provides the agility to quickly adjust and adapt to new, different, and transitory circumstances.

In addition, the move to cloud computing involves more than the price of new technology. It's about being able to quickly and effortlessly adjust to evolving needs. Extreme Network Subscription was developed to allow organizations to acquire what they want, where they want, when they want it.

As a result, organizations now have a network acquisition model that provides the same level of flexibility and agility as a cloud-based network. They can define the network they require today and seamlessly adjust to the shifts, at no cost, with no penalty, on their terms. With Extreme Network Subscription, organizations can fund a significant percentage of their new Extreme network by simply transferring what they spend on monthly support services for legacy equipment.

Increased Capital Efficiency

With Extreme Network Subscription, organizations can refresh their network infrastructure or adjust capacity easily without the need for capital expenditure. As a result, they can continue to invest in scaling their business instead of their network infrastructure.

As-A-Service Flexibility

Extreme Network Subscription has no origination fees, no fixed term and no penalties for early termination, allowing organizations to pay for network capacity as they consume it.

Eliminate Business Risk

Organizations no longer have to try to forecast the future. With Extreme Network Subscription, when business needs change, compatibility issues arise, or technology progresses, organizations can simply adjust their networks. Risk is eliminated because organizations have the ability to expand, contract or refresh their network infrastructure on demand. With Extreme Network Subscription, the network will always be mission ready. Additionally, organizations can feel secure knowing that they're using proven enterprise-class technology that is employed by more than 90 percent of global 1000 data centers.

100% Compatible, 100% of the Time

Many organizations have fragmented network architectures that have been built and patched over time. When new components are introduced into aging infrastructure, compatibility issues may arise and leave organizations exposed to access and security issues. Extreme Network Subscription allows organizations to change components on demand, ensuring complete compatibility today and every day.

Support Every Step of the Way

From the moment they deploy their networking technology, organizations can be assured that Extreme Networks experts are always close at hand. Extreme Network Subscription includes secure remote access, 24×7 telephone support, around the-clock online support and next-day advanced hardware replacement.

Freedom from Depreciation Cycles and Term Commitments

Organizations are free from the depreciation cycles attached to purchase or term limits tied to leasing. Extreme Network Subscription lets organizations seamlessly select the exact features, technology and footprint they need on an ongoing basis.

Enterprise Financial Ratio Stability

Extreme Network Subscription may provide off-balance sheet accounting treatment allowing enterprises to refresh networks without impacting credit ratings and key business performance ratios, such as Return on Assets (ROA) and Return on Invested Capital (ROIC).

Cost and Revenue Alignment

Extreme Network Subscription enables cloud, hosting, in house and other managed service providers to deliver new services over cloud-optimized network infrastructures by aligning network infrastructure costs with revenue, providing revenue tracking and streamlining time to profitability.

Extreme™
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