As a reseller, you are critical to the success of your customers' business, especially when it comes to delivering solutions that generate customer satisfaction and reduce technical challenges. As a reseller, NetApp and Commvault can help you deliver solutions that meet key business requirements.

NetApp and Commvault have developed a deep technical collaboration over the years, culminating most recently in a fully-readable agreement which describes the delivery and shared responsibilities of our solutions. As a Commvault partner, you can leverage NetApp’s experience, solutions, and infrastructure to help you deliver solutions that meet your customer’s needs.

**Breadth of enterprise application support**

NetApp uses its deep expertise to understand enterprise applications and to support your customers in managing and protecting them. NetApp's Data Fabric is a great complement to Commvault's Data Protection platform.

**Advanced and broad storage snapshot support across array and hosts**

NetApp's Data Fabric and Commvault can work together to provide advanced tiered storage capabilities, including the ability to archive and backup data across a wide variety of storage systems and hosts. This enables more efficient storage management and cost optimization.

**Source and target deduplication and replication**

NetApp’s SnapMirror technology enables you to take snapshots of data, send them to a target storage system, and then replicate them to a second target storage system. This provides a cost-effective way to ensure data availability in case of disaster.

**Archiving capabilities**

NetApp's SnapLock technology enables you to archive data to tape or cloud storage, providing a cost-effective way to manage data retention and compliance.

**Single console management**

NetApp's StorageGRID platform provides a single console for managing all of your storage systems, including tape, cloud, and data centers. This enables you to manage your data from a single interface, reducing the complexity of managing multiple storage systems.

**Appliance delivery options**

NetApp offers appliance delivery options for your customers, including hardware, software, and support services. This enables you to deliver solutions that meet your customers' needs, regardless of their location.

**Advanced tape support**

NetApp's tape support includes enhanced management capabilities, such as tape library automation and tape robot support.

**Commvault and NetApp Partnership**

NetApp and Commvault have a long history of collaboration, and this partnership enables you to offer solutions that meet the needs of your customers.

**Key Data Protection Enterprise Requirements**

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