

# Accelerate your data recovery with Commvault Readiness Solutions

By 2021, ransomware attacks are predicted to cost businesses an estimated \$6T annually in lost revenue, brand impact, and missed opportunities.<sup>1</sup> In a 2019 Blackhat survey, 65% of respondents believed a security breach would impact them within the year.<sup>2</sup> Minimizing such attacks' impact requires a comprehensive readiness plan to prepare for and respond to potential outages.

Being recovery ready means, you have the confidence and ability to quickly recover any data across your environment, including physical servers, virtual machines, and your various cloud platforms. You support multiple data-recovery tiers – extending into applications, endpoints, and more – to meet your workload Service Level Agreements (SLAs). From prevention to disaster recovery, you want your data protected through daily backups to continuous data protection. And you want the freedom to choose the infrastructure types that best fit your needs and budget.

Business continuity requires a plan. Preparing a recovery plan takes time, something that may be limited. With the increasing likelihood of an outage or disaster, you can't put it off until tomorrow. With the proper design, implementation, administration, and support of your data protection and management solution, Commvault Readiness Solutions can provide the resources and expertise to accelerate the return to normal business operations. Disasters don't wait, and neither can you.

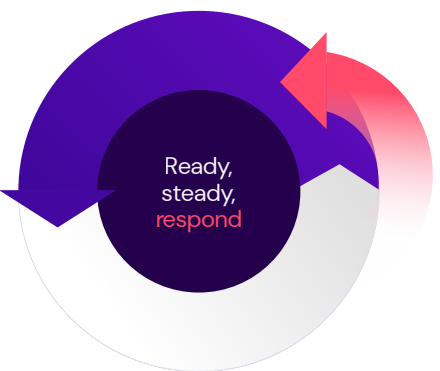
## Key benefits of Commvault Readiness Solutions

Commvault Readiness Solutions provide the resources and expertise to quickly accelerate returning to normal business operations through the proper design, implementation, administration, and support of your data protection and management solution.

Readiness Solutions consist of three key phases: Ready, Steady, and Respond. Each phase has a distinct focus in the Readiness cycle:

- Ready helps you to align Commvault's technical capabilities with your recovery objectives.
- Steady assists you in monitoring and maintaining a state of recovery readiness.
- Respond helps accelerate your return to normal business operations in the event of an outage or disaster.

Within the three (3) phases, Commvault has created six (6) offerings. You have the flexibility to choose the offering that you need, allowing you to customize the support to complement your existing staff and expertise.



## Highlights

- 1 A comprehensive approach to being recovery ready across your data and applications.
- 2 Validate that your business objectives are aligned with the technical capabilities of your solution.
- 3 Confidence your data protection and management solution will meet current needs with flexibility for growth.

<sup>1</sup> 2019 Official Annual Cybercrime Report, sponsored by Herjavec Group, Steve Morgan, Editor-in-Chief.

<sup>2</sup> Black Hat USA 2019 report: Consumers in the Crosshairs, July 2019.

Commvault Readiness Solutions		
Ready	Steady	Respond
<p><b>Assess</b></p> <p>Help you align your recovery solution to business objectives</p>	<p><b>Review</b></p> <p>Recurring engagements measure your state of Readiness</p>	<p><b>Respond</b></p> <p>Provide access to the Commvault experts needed to expedite critical data recoveries</p>
<p><b>Implement</b></p> <p>Implementation of Readiness Assess remediation and optimization plans</p>	<p><b>Assist</b></p> <p>Continuous monitoring, alerting, and proactive engagement</p>	
	<p><b>Manage</b></p> <p>Comprehensive solution management</p>	

## Ready solution

Commvault “Ready” solutions help you align Commvault’s technical capabilities with your business objectives.

**Assess:** assessing your organization’s state of readiness

The Commvault Assess offering reviews your Commvault solution’s recovery capabilities relative to your business requirements. The outcome will align the business objectives, including recovery time and recovery point objectives, with the Commvault solution’s capabilities.

Assess delivers:

- Readiness Scorecard
- Key Findings and Recommendations
- Prioritized Action Plan
- Readiness Roadmap

**Implement:** preparing your organization for readiness

The Commvault Implement offering remediates and augments the plan developed during Assess. The outcome will optimize and verify the capability to recover critical data.

Implement deliverables may include:

- Operational Runbook
- Readiness Key Performance Indicators (KPIs)
- Restore Test and Validation Plans
- As-built documentation

## Steady solution

Commvault's "Steady" solution helps you maintain a state of recovery preparedness. You can select the level of Commvault's involvement based on your business, technology, and resource requirements.

- **Readiness Review:** measures and validates your environment is maintaining a state of readiness
- **Readiness Assist:** provides enhanced levels of reporting and support to your technical resources to ensure an ongoing state of readiness
- **Readiness Manage:** utilize Commvault technical resources to support your Commvault solutions. Ideal if you have limited resources or have elected to focus in-house resources on core business functions rather than recovery readiness.

**Review:** measures your state of readiness

Commvault Review consists of recurring health checks to measure your state of recovery readiness. The review outcomes include validating your current state of readiness, identifying opportunities for improvement, and maintaining recovery readiness.

Review delivers:

- Readiness Scorecard
- Revised Readiness Plan (as required)

**Assist:** helps maintain a state of readiness

Commvault Assist helps you maintain a state of recovery readiness via continuous monitoring, alerting, and proactive engagement. Commvault Readiness Specialists will monitor your Commvault solutions and notify you of any potentially critical issues. The outcome of Assist is your ability to address critical issues before they impact recovery readiness.

Assist delivers:

- Enhanced Reporting / Alerting
- Remediation Assistance
- Readiness Scorecard

**Manage:** providing a state of readiness

Commvault Manage provides comprehensive 24x7 operational management of your Commvault solution. The offering verifies the ability to recover critical data per customer objectives.

Manage delivers:

- SLA Attainment
- Recovery Validation Audits
- Readiness Scorecard

## Respond solution

A ransomware attack or other disaster means all eyes will be focused on the IT organization – the ability to restore normal business operations as quickly as possible is a defining moment for your team and you. When you experience an event that impacts your organization's ability to operate normally, you need immediate assistance.

As a Commvault Readiness Solutions customer, you will be Ready for just such an event. More importantly, you will have immediate access to a dedicated Response team to help you identify the problems and initiate the process of restoring normal operations. All Readiness customers have access to the Response team, but the Respond solution provides additional resources when you need it most.

**Respond:** expediting a return to normal business operations

Commvault Respond is an on-demand service that provides operational expertise and resources to accelerate returning to normal business operations after a data loss event. This offering provides access to the resources and personnel needed to expedite the recovery of your critical data and applications.

Response delivers:

- Direct access to the Commvault Support Response Team who will provide round-the-clock support for the first 48 hours of an event
- 5 days of consultation and operational assistance to expedite your recovery process
- Additional assistance is available as required

## The power to recover quickly and intelligently

Reducing the possibility of data loss by implementing protection and recovery solutions preserves you and your organization’s reputations, provides enhanced customer experience and helps to ensure business continuity. Ultimately, it all boils down to can you recover confidently?

By making sure you are more than ready for any eventuality, Commvault empowers you to recover intelligently through holistic risk-mitigation and prevention strategies, software, and support. The result is you can quickly recover data and applications from data-loss events — like ransomware — or anything else that could threaten your operations, systems, users, or customers.

Best of all, these capabilities can be found throughout Commvault’s entire line of products and services. These enterprise-grade capabilities address today’s data environments’ dynamic, complex nature and support multiple data-recovery tiers — extending into applications, endpoints, and more — everything from prevention to response.

Protect, manage, and use your data. Always. [Learn >](#)