

Extreme At-a-Glance

- NASDAQ: EXTR
- Founded in 1996
- Headquartered in San Jose, California
- 3,000+ Employees Worldwide
- 30,000 Global Customers
- 6,000+ Local Technology Partners
- 100% Insourced Service and Support

The Extreme Difference

- Software-driven solutions that are Agile, Adaptive, and Secure
- Nimble, right-sized company to do business with
- The industry's largest network company focused purely on the enterprise
- #1 ranked service and support

Our Solutions

- Smart OmniEdge™
- Automated Campus™
- Agile Data Center™

Our Technologies

- Automated, secure, policy-enabled edge and campus
- Campus and distributed wireless
- Management and orchestration
- Analytics and performance management
- Security and identity control
- Agile data center with cross-domain automation

Get Extreme

- Learn more at: www.extremenetworks.com
- Or call: +1-888-257-3000



Customer-Driven Networking™

Digital transformation has landed, and agility and adaptiveness are key to surviving and thriving. Your network is no longer a need-to-have—it's an ongoing generator of business value. In this digital era, you need a network partner who will help you drive competitive advantage, accelerate innovation, and improve the customer experience.

These tenets define who we are. Our commitment is to customer success. We collaborate with over 30,000 customers all around the globe to build software-driven solutions from the enterprise edge to the cloud that are **agile, adaptive, and secure** while continuing to value the attributes of a small company by remaining nimble and responsive to ensure customer success.

We are relentless in our commitment to helping customers and partners build networks which accelerate their digital transformation and drive disruption on their terms. We call this **Customer-Driven Networking**.

Extreme Networks Solutions

Inspired by the growing need for a network that inspires innovation and ignites your business, with an unshakable commitment to helping you succeed, Extreme has brought together the industry's best tools, talent and technology to become the world's first end-to-end enterprise networking company. Our products focus on access / edge, the campus core, and the data center; and across all of these segments are applications, services, and support to ensure optimal end-to-end service delivery and the highest customer satisfaction.

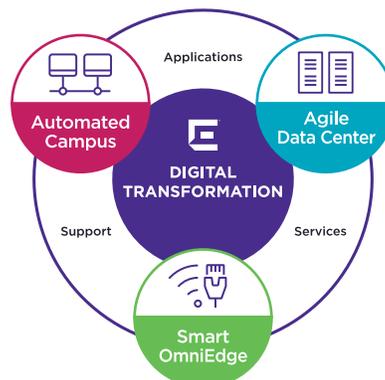


Figure 1: Enterprise and Cloud-Grade Product Portfolio Breadth

“For us, making the game-day experience great for our fans is our number one priority. Our relationship with Extreme lets us do exactly that. I appreciate their professionalism and the way they’re proactively thinking about our needs. The wireless landscape is always changing and we rely on them to guide us as to what our next move should be”

**Fred Kirsch, VP of Content
Kraft Sports Productions**



“I would characterize our relationship with Extreme as “worry-free.” The one time we had a problem, it was on a Friday and they delivered a solution over the weekend that had us up and running before classes began on Monday morning, so our students and faculty were never impacted. We’ve built our capability from small to mighty over the years and they’ve been a big part of that.”

**Mark Mitchell, Senior IT Manager
University of Glasgow**



Extreme Networks offers the most comprehensive, high performance products and solutions that are purpose-built to meet the unique challenges within each segment, while at the same time optimizing the user experience.

In this age of acceleration and Digital Transformation, our customer-driven solutions will enable you to achieve greater agility, efficiency, and business success.

Extreme Services

Extreme Networks Services provide you with comprehensive options to help you transform networking from a technology necessity to a business driving, ROI generator.

Today, our worldwide customers leverage the power of Extreme to take their networks to the next level. Our 100% insourced support team is made of highly trained experts who are passionate about helping you get the most out of your investment in technology. At Extreme Networks, we believe there are no boundaries when it comes to implementing right-sized network solutions on your terms, no matter your industry. Have confidence in the expertise and support you’re entitled to.

Extreme Customers Are Diversified

Our customers range from fast-growing companies with 50 crazy-busy employees, chaotic hospitals with doctors who need instant access to life-saving information and stadiums packed with 80,000 connected fans. But regardless of size, organizations who need the utmost in performance, reliability and service rely on Extreme to deliver powerful software-driven networking solutions. Here are just a few.



THE UNIVERSITY
of NORTH CAROLINA
at CHAPEL HILL



NOVANT
HEALTH



Ready to Get Extreme?

Learn why more than 30,000 customers in 80-plus countries turn to Extreme to develop right-sized software-driven connections on their terms – connections that drive digital transformation within a business and build lasting relationships between customers, employees, and partners. Delivering agile, adaptive, and secure solutions from the enterprise edge to the cloud; we’ll show you how we’re ready to live up to the promise of the name “Extreme.”

Visit: www.extremenetworks.com or call us at +1-888-257-3000.



<http://www.extremenetworks.com/contact> / Phone +1-408-579-2800

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