

Extreme At-A-Glance

- NASDAQ: EXTR
- Founded in 1996
- Headquartered in San Jose, California
- 3,000 Employees Worldwide
- 30,000 Global Customers
- 6,000+ Local Technology Partners
- 100% Insourced Service and Support

The Extreme Difference

- Largest End-to-End Wired and Wireless Enterprise Networking Company
- Exclusive Focus on Small-, Medium-, and Large-Scale Enterprises in Targeted Verticals
- Single-Pane-of-Glass Network Management
- The Highest Industry-Rated Customer Service
- 100% Insourced Service and Support

Our Technologies

- Automated, Secure, Policy-Enabled Edge and Campus
- Campus and Distributed Wireless
- Management and Orchestration
- Analytics and Performance Management
- Security and Identity Control
- Agile Data Center with Cross-Domain Automation

Get Extreme

- Learn More At: www.extremenetworks.com
- Or Call: +1-888-257-3000



Connect Beyond the Network™

IT departments everywhere find themselves struggling to bridge the gap between implementing major IT initiatives and delivering better business outcomes. What if we told you that the solution for meeting both demands is as close as your own corporate network? As the only company in the industry solely focused on end-to-end enterprise networking solutions, Extreme is uniquely equipped to help organizations, both large and small, leverage their networks to build stronger connections with their customers, partners, employees, and guests – connections that deliver better business outcomes, build strong relationships, and drive real bottom-line results.

Extreme Solutions: Beyond Hardware

We made a name for ourselves more than 20 years ago offering the most comprehensive, high-performance network access and switching products. Today, our worldwide customers are leveraging the combined power of Extreme to take their networks to the next level. So, if you still think “hardware” when you hear “Extreme,” it’s time to think again.

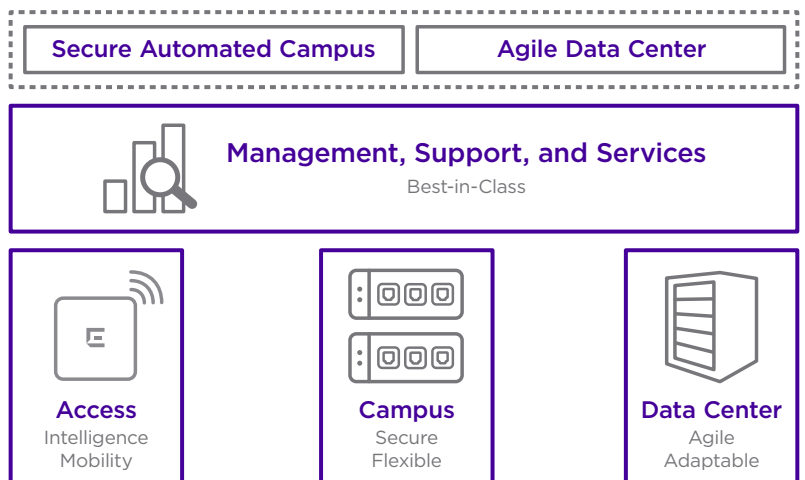


Figure 1: Enterprise-Class Product Portfolio Breadth: Extreme’s End-to-End Solution.

"For us, making the game-day experience great for our fans is our number one priority. Our relationship with Extreme lets us do exactly that. I appreciate their professionalism and the way they're proactively thinking about our needs. The wireless landscape is always changing and we rely on them to guide us as to what our next move should be."

**Fred Kirsch, VP of Content
Kraft Sports Productions**



"I would characterize our relationship with Extreme as "worry-free." The one time we had a problem, it was on a Friday and they delivered a solution over the weekend that had us up and running before classes began on Monday morning, so our students and faculty were never impacted. We've built our capability from small to mighty over the years and they've been a big part of that."

**Mark Mitchell, Senior IT Manager
University of Glasgow**



Inspired by your need for a network that drives the connections that, in turn, drive your business, Extreme has brought together the industry's best tools, talent and technology to become the world's first end-to-end enterprise networking company with an unshakable commitment to helping you succeed. Our products focus on access / edge, the campus core, and the data center - all supported by our management software, providing visibility and insights, along with our industry-leading support and services.

Our evolution beyond hardware to becoming the third-leading provider of end-to-end networking solutions means that Extreme can deliver an IT infrastructure that's fast, resilient, and can tune itself to the demands of users, applications, and security threats - from wired to wireless, desktop to data center.

Extreme Services: Beyond Expectations

Our 100% insourced support team is staffed by highly trained experts who are passionate about helping our customers get the most out of their investment in technology. Above-and-beyond is the only way we know and that is how we distinguish ourselves from our competitors.

It's also the overwhelming reason why some of the world's most recognized and respected names in business, government, healthcare, hospitality, education, transportation and logistics, and retail call themselves "Extreme customers-for-life." No other technology partner goes to the extremes that we do - digging in, thinking outside the network, and working tirelessly for your success.

Extreme Customers: Beyond Compare

Fast-growing companies with 50 crazy-busy employees. Chaotic hospitals with doctors needing instant access to life-saving information. Stadiums packed with 60,000 texting fans. Regardless of size, organizations who need the utmost in performance, reliability and service rely on Extreme to deliver powerful software-driven networking solutions. Here are just a few.



Ready to Get Extreme?

Learn why more than 30,000 customers in 80-plus countries turn to Extreme for high-performance, software-driven networking solutions that help build lasting relationships with customers, employees, and partners. We'll show you how we're ready to live up to the promise of the name "Extreme."

Visit www.extremenetworks.com or call us at +1-888-257-3000.



<http://www.extremenetworks.com/contact> / Phone +1-408-579-2800

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