



27 CONTEST IDEAS FOR CITY & REGIONAL MAGAZINES

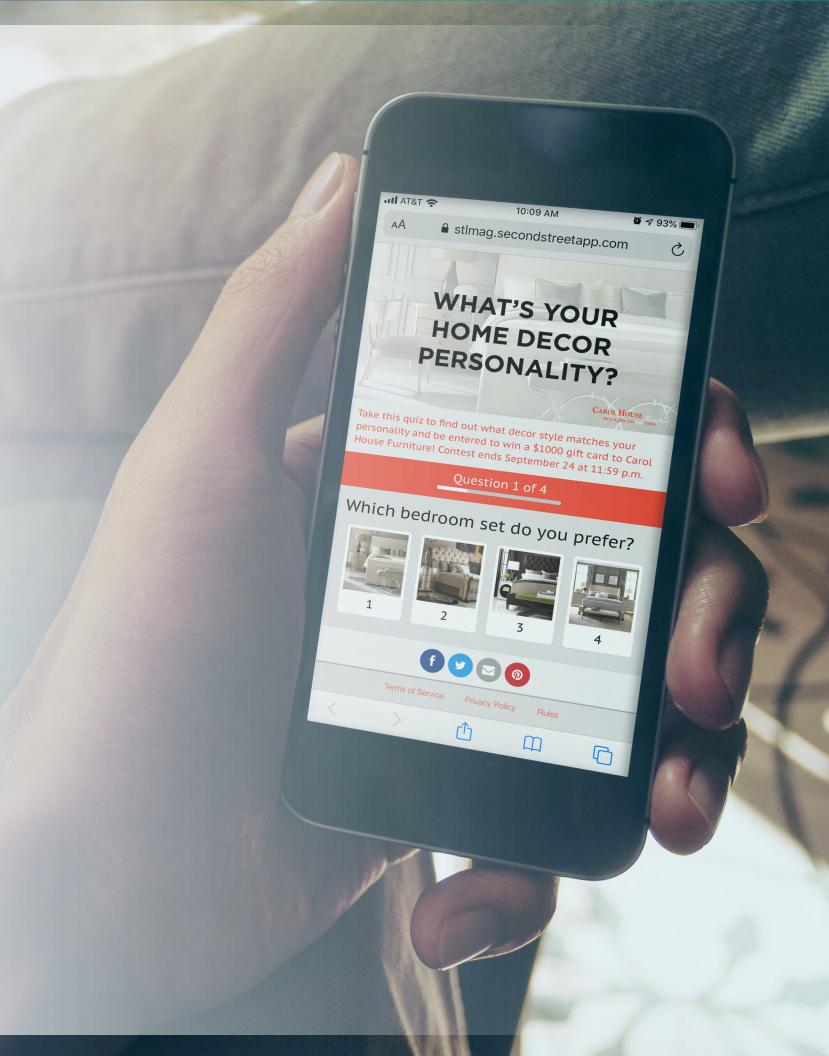


Create Fun, Meaningful Relationships with Your Readers

Whether your magazine is geared towards a specific city or region or you're aimed at fans of a specific topic, creating meaningful relationships with your readers is important.

Digital promotions like sweepstakes, quizzes, photo contests, and ballots are the perfect opportunity to pull your audience into your magazine. Contests can turn the content of your magazine into an interactive experience. They educate and excite readers and tell stories in meaningful ways. Plus, with vast opportunities for sponsorships, they can become a huge driver of new revenue as well.

Skim through this guide to see how other magazines are using contests to create richer content, drive deeper audience relationships, and increase their revenue.





Already Voted

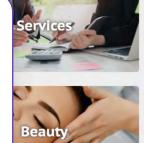
Vote until 10/16 @ 12:00am Central





Readers' Choice Best of NOCO *NOCO Style*

In their sixth year of their Readers' Choice, this small-market magazine in Colorado launched their first full-digital ballot. With lots of new sponsorship opportunities, the magazine drove over \$32,000 in revenue for this single campaign.



SEE THE CASE STUDY



Announcing Pittsburgh Magazine's 2019 Cutest Pet Contest. First step - send us a photo of your pet! We will pick 10 finalists and then you'll vote for the winner. Submissions accepted until Oct. 14. Voting begins Oct 17.

Sponsored by:



Already Entered?

The Promotion has Ended









Cutest Pet 2019

Pittsburgh Magazine



The Pittsburgh Pet Expo was looking to drive awareness for their upcoming event to local pet owners in the community. The magazine partnered with them on this Cutest Pet contest. Not only did it drive hundreds of entries, but the magazine used an email opt-in to grow their own newsletter database. Plus, all entrants received a thank-you message with a link to subscribe to the magazine for a discounted price.



Tommy Bahama

Enter to Win the Tommy Bahama Home Giveaway!

One winner will receive a \$1,000 gift card toward the purchase of any indoor or outdoor home furnishings, custom upholstery or decorative accessories in the store. Winner will be notified by email at the conclusion of the contest. See showroom for complete details.

Tommy Bahama Home - Domain Northside 512.416.9225 | TBFurnitureAustin.com

Next to Perry

Tommy Bahama Home Giveaway

Austin Monthly

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This sweepstakes to win \$1,000 gift card to a local home furnishings store was a win for this Texas publication. The magazine has created an entire program around selling sweepstakes which has lead to a lot of revenue and a streamlined process for their sales team.

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Best of KC

The Pitch

The Pitch in Kansas City, MO put a fun twist on their Reader's Choice ballot. The magazine gave this year's ballot a western theme and searched for the best food, shopping, people, and places. With a different theme each year, it makes your ballot always feel new and exciting. This citywide ballot surely hit the mark with more than 35,000 nominations and more than 336,000 votes.



Cover Model Search *Spacecoast Living*

One of our favorite magazine-specific photo contest themes is a cover photo contest. For *Spacecoast Living*, their Cover Model Search landed 72 photo entries and more than 400 votes. This contest gave the community a chance to vote on their local modeling talent. Being the cover photo of your magazine is a great honor and readers will jump at the chance to win.

Enter today for the chance to be our 2019 SpaceCoast LIVING Cover Model!



Enter to win six months of tuition to Kiddie Academy of O'Fallon or Des Peres!

Kiddie Academy will present a family with six months of free tuition at Kiddie Academy of O'Fallon or Kiddie Academy of Des Peres. The locations are among only 10 percent of schools in Missouri to be accredited by the National Association for the Education of Young Children. The academy helps children ages 6 weeks to 5 years prepare for elementary school and for life. Meals, snacks, and a host of enrichment areas are included.

with tuition.

Win Free Daycare Sweepstakes

St. Louis Magazine

Local daycare, Kiddie Academy, worked with the magazine previously. The daycare wanted to find more parents in the market for their services. With lead-gen questions and an email opt-in, this sweepstakes drove 30+ leads for the daycare and \$4,000 revenue for the magazine

for the magazine.

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SEE THE CASE STUDY

Harrisburg Magazine Readers' Poll



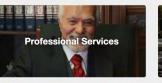




























Harrisburg's First Distillery since distillery that uses local PA ingredients & partners with local businesses whenever possible. All of our craft



Tattered Flag Brewery & Still Works

We're the capital areas first co-branded and co-located craft brewery and distillery. Veteran owned and operated

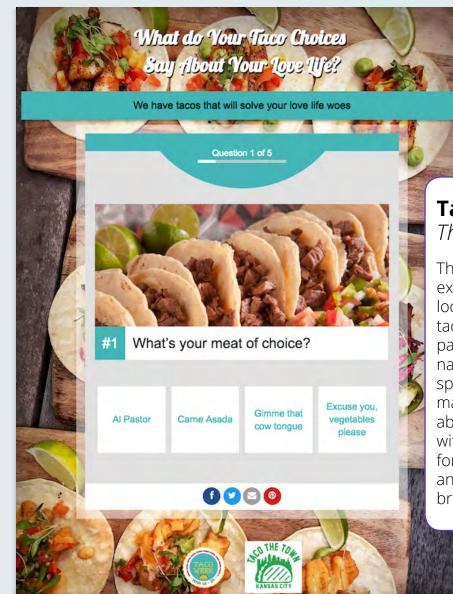
Simply the Best

Harrisburg Magazine

This Pennsylvania magazine drove \$152,000 of total revenue on their first-ever Readers' Choice ballot. Not only was this their first ballot, but this was also the magazine's first attempt at securing digital revenue. The team at the magazine had always feared digital would take away from their print revenue, but instead, the opposite happened. During the months of their ballot, the publication saw a monthly increase of \$10,000-\$15,000 from their print product. Plus, their August winners' issue resulted in a \$44,000 increase over last year's August issue.



SEE THE CASE STUDY



Taco Week Quiz The Pitch

This fun quiz was all about driving excitement for Taco Week – a local festival featuring all the best tacos in Kansas City. The magazine partnered with a local podcast named Taco the Town who cosponsored the quiz. Both the magazine and the podcast were able to grow their email database with an opt-in on the registration form. Quizzes can be fun, creative, and grow the personality of your brand.

Rescue My Grill Photo Contest

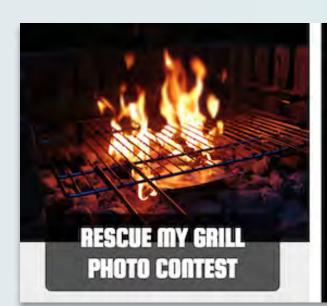
The Memphis Flyer

We've a dirtiest, cook or

One win a 22' W

recipe t

A home improvement photo contest is a fun way to give away a new appliance or a partial home makeover. Asking readers to submit photos of their old, dirty barbecue grills shows exactly who in the community is in need of a new one – a perfect opportunity to identify qualified leads for your advertiser.





Gayest and Greatest

OutSmart

The best thing about ballots is that you can tailor them to your niche audience. *OutSmart*, a monthly magazine for Houston's LGBT community, had categories such as 'Favorite LGBTQ Educator/Teacher' and 'Favorite Trans Community Hero' to celebrate those who are doing great things in their own community. See how you can add personalization to your Best Of that your audience will love.





ALONG THE GULFSHORE

VOTE: SWFL GUIDE TO THE ARTS COVER CONTEST SWEL

Already Voted?

The Promotion has Ended





SWFL Guide to the Arts Cover Contest Ballot

Gulfshore Life

Consider running a ballot giving your readers the chance to weigh-in on the next cover of your magazine. Whether it's choosing their favorite cover image or which stories should get top-billing in your next issue, a ballot is a great way to make your readers feel like their opinion matters. To encourage participation, include a sweepstakes for all voters like this cover contest offering a \$100 gift card to a local restaurant.



International Beer Day is Friday, August 2nd, and to celebrate, *Rhode Island Monthly* has teamed up with The Malted Barley in Providence to giveaway a special prize package to one local beer lover.

Take the quiz below to find out what kind of craft beer you grand prize!

Grand Prize

- \$100 gift card to The Malted Barley
- Two tickets to the SOLD OUT Brew at the Zoo at Roger Wil August 24th

Question 1 of 9

When you go out, how do you beer?

I like a good bargain

Taste is key

Anything n

_ager



You are always looking for a good time. You stand up for your friends and have no problem stepping up to the plate.

Head to The Malted Barley to try one of their Lagers with these perfectly paired pretzels and dips!

What Kind of Craft Beer Are You?

Rhode Island Monthly

In honor of International Beer Day, this Rhode Island magazine partnered with a local bar and restaurant on this fun craft beer-themed quiz. They incentivized participants with the chance to win a \$100 gift card to the restaurant and two tickets to a sold out beer-related event at the zoo. The quiz results paired quiz takers with a specific beer and food combo at the restaurant. Lead-gen questions identified new prospective patrons for the restaurant to reach out to.

paired with a Salted Brown Mustard Ir paired with a Bacon and and Marinara

red by 🧸 secondstreet



How many of the things on our St. Louis bucket list have you done?

Question 2 of 101



Have you watched a Cardinals of **Busch Stadium?**

Yes!

Not yet

101 Things Every St. **Louisan Must Do**

St. Louis Magazine

This fun quiz highlighted 101 must-see locations in St. Louis. From landmarks and seasonal favorites to restaurants and sports arenas, this quiz had something for everyone. With outcomes such as "Out-of-Towner," "Budding St. Louisan," "Local," and "True St. Louisan," this guiz inspired people to do and see more of their city.

Powered by ? secondstreet





Best of Memphis

Memphis Flyer

Giving readers flashbacks of the '90s, this Best Of ballot had tons of personality and engagement as it received nearly 330,000 votes. It covered all the bases while also having a more unique 'Media & Personalities' group to highlight local media.



ENTER FOR A CHANCE TO Win a \$300 Gift
Card! Once Upon a Child

Email

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Sweepstakes

Indy's Child

New to contesting, the magazine wanted to start with a simple sweepstakes. They reached out to a national children's resale shop about a gift card sweepstakes. Through lead-gen questions and an email opt-in, they grew the sponsor's list by more than 450 potential customers. Plus, the magazine secured \$3,750 in revenue.

SEE THE CASE STUDY



· 86th & Ditch

And Andrew

96th & Masters

US-31 Southport

This contest ends June 3, so enter today!

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Terms of Service Privacy Policy



2019 FAMILY FAVORITES

ff.brparents.com

Vote for your favorites

August 1-31

You have told us your favorites.

Now it is time to decide the winners.

Vote who is the best out of the top 5 finalists of each category

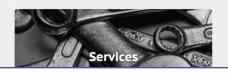
Let us know what your favorite businesses are in our Family Favorites Ballot.

Already Entered?









Arts & Entertainment



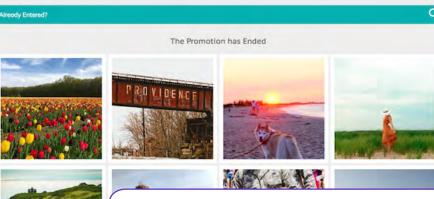




Family Favorites *Baton Rouge Parents*

This year, Baton Rouge Parents changed up their annual Family Favorites ballot. They moved to digital-only and split it into three distinct phases: nomination, voting, and winners. They say a 200% increase in revenue (\$60,000), a 300% increase in votes (90,000+), and a 533% increase in nominations (9,500+). Plus they generated 4,000 email opt-ins for their database.

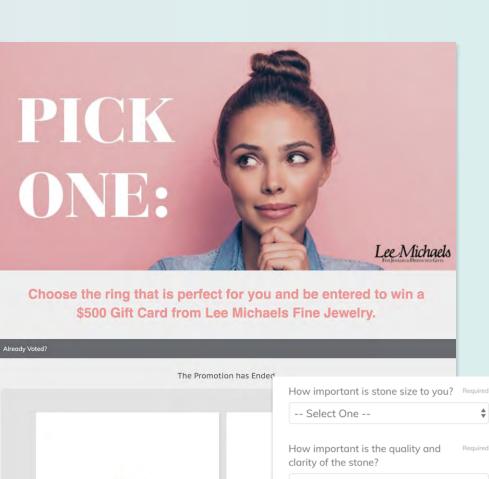


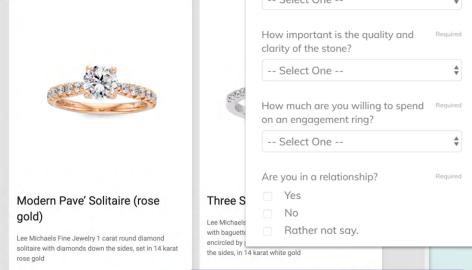


Summer Photo Contest Rhode Island Monthly

KA MA

While seasonal photo contests are great all year round, summer is perfectly poised for camera-ready moments. With people going on vacations, staycations, and simply enjoying the warm weather, everyone's phone has a summer fun photo just waiting to be shared.





Ring Ballot 225 Magazine This magazine out of Baton R



Oval Halo with Delicate Pave'

This magazine out of Baton Rouge, created this lead-generating ballot for a local jewelry store. Readers voted on their favorite ring design for a chance to win a \$500 gift card to the jeweler. With an email opt-in and four reader interest questions, they were able to identfy new prospects for Lee Michael's Fine Jewelry store.

Lee Michael's Millennial

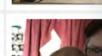
baystateparent CONTEST WHITNEY FIELD

Already Entered?













Best Dad Ever Contest

Baystate Parent Magazine

On Mother's Day and Father's Day, people love an opportunity to share about their loved ones. For their Best Dad Ever photo contest, Baystate Parent locked in a local mall as their sponsor. Not only did the mall provide a great prize package for the winner, but with custom lead-gen questions, the mall was able to identify potential customers for the mall as well. Plus, to drive participation, the magazine also offered a prize to a random voter too.

WHAT'S YOUR HOME DECOR PERSONALITY?

What's Your Home Decor Personality?

St. Louis Magazine

This home decor quiz was taken more than 700 times and sponsored by a local furniture store. The prize was a \$1,000 gift card to the store for the winner. Simple questions, such as, "Which bedroom set do you prefer?" make for an easy and fun quiz that also drove leads for the sponsor with relevant survey questions and an email opt-in.

CAROL HOUSE

quiz to find out what decor style matches your personality and be entered to win ft card to Carol House Furniture! Contest ends September 24 at 11:59 p.m.

Question 1 of 4

Which bedroom set do you prefer?











VOTE **NOW THROUGH JULY 27**

Columbus CEO is asking our readers to vote for some of central Ohio's best businesses. Take our online survey and join the conversation with #CEOBestBiz.

Vote for your favorite businesses! Vote for your fa between June 11 - July 27, 2018!

You MUST register in order to vote. The registration up after you make your first vote. To vote, choose below, write-in a business name and fill in your e Continue and complete the registration form, and favorite businesses!

Already Voted?

The Promotion has Ended

Best of Business 2018

Columbus CEO

Tailor a ballot to the what your readers care about most. This business publication ran a business-themed ballot highlighting categories like 'the best restaurant to entertain a client.' With groups of categories such as 'Meetings & Events' and 'Personal Perks.' this ballot showed the best of the best of their local businesses and workplaces.













How Well Do You Know Pittsburgh's Food Hist

We've got 10 questions on local restaurants, chefs and iconic food expertise.

Want to test your knowledge about other Pittsburgh categorie

Question 1 of 10

culture, or sports. Pittsburgh Magazine did all three. Not only is this a great way to repurpose hot topics from your archives, but it's also perfect for identifying people interested in your magazine. Be sure to include an email opt-in on the registration form to help grow

your database of interested

readers.

St. Louis Best Dishes **Photo Contest**

St. Louis Magazine

This contest was tied together with the St. Louis Magazine issue which highlights the top dishes to eat in the city. To encourage participation, the magazine offered a prize of \$100 to a local restaurant. This contest not only showed off the variety of foods from local area restaurants readers could try, but was a great way to uncover popular foods and restaurants to feature in their special issue.

















Which chef never helmed a big Burrito restaurant?

Justin Severino

Bill Fuller

Derek Stevens

Kevin Sousa







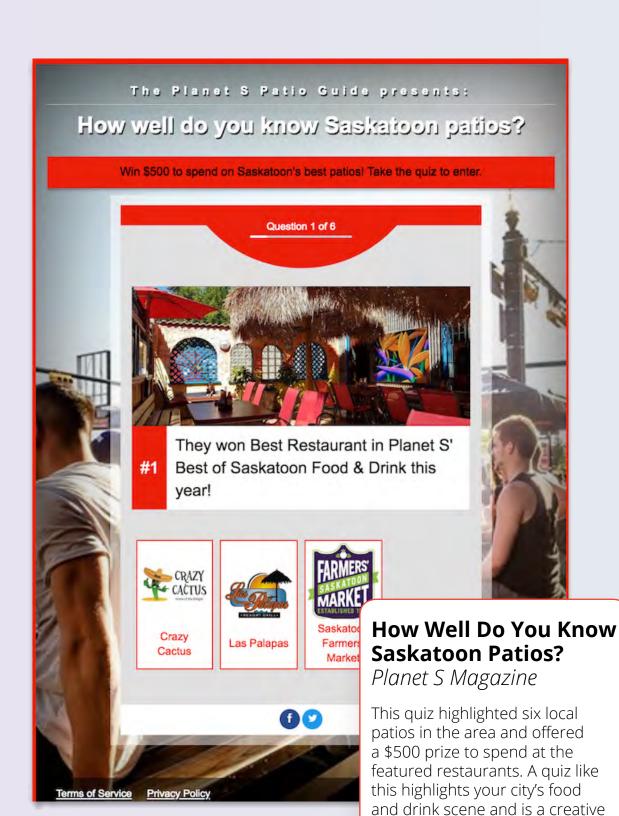
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20 Most Powerful Women Awards Ballot

Northern Nevada Business Weekly

This ballot encouraged readers to nominate and vote for the women who were making a difference in their careers and local communities. The magazine celebrated the finalists at an event after the promotion was over. It was a huge hit with their readers and the team at the Northern Nevada Business Weekly can't wait to see their results from year two.



way for sponsors to work with

business.

your magazine and promote their



Ultimate Wedding Ballot

Pittsburgh Magazine

If you have a bridal special section, a Best of Weddings ballot is a great promotion to add to what you are already doing. Check out our Best of Weddings ready-to-run turnkey ballot to make things even simpler. Be sure to include a Winner's Directory afterwards so future brides in your area can use your publication as a go-to resource for their wedding planning.



For more information on how you can succeed with promotions, visit:

lab.secondstreet.com





